

Account Specialist (m/w/d)

Düsseldorf

Our client is a renowned Japanese manufacturer and global market leader in the textile technology industry. The office in Düsseldorf area is currently looking for a new team member to manage the key accounts.

Your tasks

You will be part of the global marketing team and will mainly be responsible for the following tasks:

- Develop close working relationships with assigned global accounts, including departments of design, sourcing, purchasing and quality assurance (e.g. sample distribution coordination, sourcing, sales, communication between liaison offices)
- Regular customer visits according to importance and contingent needs
- Acquiring and providing detailed supply chain information on all assigned accounts
- Conduct market research and analyze fashion and product trends in the industry
- Establish sales targets with guidance from supervisor, monitoring sales and marketing strategies as well as regular reporting
- Cooperation with global marketing representatives and affiliated offices as well as sales and customer support to other Account Managers
- Performing store audits, attending trades shows and execution of all activities related to commercial monitoring of the market

Your profile

- Completed University degree or vocational training
- Working experience in customer service / account management or similar position in the industry welcome, but not necessary – job entry candidates very welcome too
- Fluent written and spoken German and English language skills, Japanese welcome but not a must
- Microsoft Office user skills, basic knowledge of marketing tools advantageous
- Valid driving license and passport, open for business travel and training courses
- Effective negotiation abilities and communication skills, interest in fashion trends / textile industry desirable

Benefits

- 38,5 hour/week full-time position, 30 days of paid vacation
- 2 days home office, flexible working hours
- A versatile role in an international group with a wide range of tasks and opportunity for growth

Contact

If you have any questions regarding this position, please contact Jana Romero-Giron under +49 211-749 686-32. We look forward to receiving your application!

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