

Export Sales (m/f/d)

Frankfurt am Main

Our client is a globally acting Japanese trading company specialized in high technology electronic components and machinery for the application in various industries.

The office in Frankfurt am Main is now looking for an ambitious Export Sales Employee.

Your tasks

In this position you will be working in the export sales field. Your tasks include:

- Business travel within Europe and Japan, depending on the project
- Visiting and meeting with customers, providing quotations, handling quality issues (on-the-job training provided)
- Research about market situations and potential target customers to find new business opportunities
- Establishing and maintaining sustainable relationships with customers and key persons in target companies, introducing the product portfolio

Your profile

- Completed University degree or vocational training, preferably with Japan connection
- First B2B sales experience as well as sales mentality and affinity for numbers
- Very good communication skills, ability to cooperate and work in a team
- Driver's license and driving experience

Required languages:

- Business fluent English and Japanese skills
- German skills advantageous, but not necessary

Benefits

- Full time position with flex time and 40 hr. week
- Availability: as soon as possible
- Commuting costs will be paid
- Incentive program offered

Contact

If you have any questions regarding this position, please contact Miho Ouchi under 0211 749686-38.

We look forward to receiving your application!

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