

## Sales Representative (m/f/d)

Düsseldorf

Our client is a Japanese Trading company based in Düsseldorf. The company is now looking for either a Sales Representative, Assistant Sales Manager or Sales Manager (m/f/d) depending on the respective experience.

(The person who is eager to take a high position, e.g. sales team leader, management position, in the future is

### Your tasks

The position holder is expected to be particularly qualified to take on the important function of a communication interface between the European customers and the Japanese supplier companies located in Japan.

You will receive a very good on-the-job-training with regard the products and the workflow in the company and will be introduced to the tasks described below:

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### Your profile

Languages

- Japanese: Business fluent

(You need Japanese for smooth communication with the Japanese supplier companies located in Japan, who can hardly speak English.)

- English: very good knowledge / business fluent
- German: highly welcome

Experience

Experience in the function as the “communication hub” in interacting with different stakeholders

- ?Nice to have“-Skills:
- Experience in sales of B2B-products in general
- Experience in working at a trade company
- General knowledge of Incoterm, acquired e.g., through employment in sales and / or logistics departments at Japanese companies, etc.)
- Experience in dealing with products such as steel, special steel, non-ferrous metals, electrical and electronic parts, chemical products, machinery, and tools very welcome
- Basic knowledge in dealing with VAT with regard to issue in-voices (e.g. “Invoices for companies located outside of EU don’t require VAT,” etc.)

Further skills

- Driver’s license

- MS Office (Outlook, Excel, Word, PowerPoint)

#### Personal skills

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- Self Motivation
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## Contact

If you are interested, please apply with your CV (English and/or Japanese) to:

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We look forward to receiving your application!

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